



# THE DISCOVERY



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## WHAT HAPPENS DURING "THE DISCOVERY"?

During the course of "The Discovery", the Sales
Consultant will have identified and quantified
problems that have a detrimental effect on your
company in areas such as sales, cash flow,
productivity, operations, and profitability. Together,
you and the Sales Consultant will determine which
problem areas our Consulting Team will help you
address. The agreed-upon focus for the consulting
engagement will be specified in the Agreement for
Consulting Services as the Authorized Project.

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## WHAT OUR SALES CONSULTANTS DO FOR YOU

Our Sales Consultants work with client companies to solve specific business challenges. Streamline the Owner's goals and find resolutions for problems and strategic plans for growth. Once you move from "The Discovery" Consulting projects are often done in teams and can focus on a variety of areas, including strategy and technology implementations.

#### CONSULTANT TEAM

- Business Consultant
- Project Manager
- Brand Ambassador
- Social Media Manager
- Graphic Designer



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#### 3 REASONS WHY NOA?

#### 1. We have Seasoned MBA-level Consultants.

 You don't have to spend an Arm and a leg or go to a big 5 consultant firm to get a top-level consultant to assist in developing your business. With our Package plans, you can get an MBA-Level consultant team at 1/10 the price of hiring that team directly.

### 2. We handle the implementation of the project.

 We not only provide full consulting services but we also handle the implementation and training of staff if needed.

#### 3. Set Cost.

 Many consultant companies will quote you one price for a project and as the project continues you find yourself stuck with an invoice that is 300 % to 400 % more than the estimation on day one.



Thank you, and we look forward to working with you.

N.O.A Inc

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